



How to Raise \$500 to \$5000 from Almost Anyone: A 1-hour Guide for Board Members, Volunteers, and Staff

Andy Robinson

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You need money, you have a board - what's the quickest way to improve your bottom line? Hint: You go where the easier money is. As Andy Robinson shows in *How to Raise \$500 to \$5000 from Almost Anyone*: These gifts don't require intensive research, donor cultivation is minimized, soliciting is simple and straightforward, your campaign can be launched, and concluded, in a span of weeks or months. In essence, Robinson has produced the Everyman's guide to asking - a proven, uncomplicated strategy for raising a substantial sum of money efficiently and in a hurry. Complements David Lansdowne's book, *Fund Raising Realities Every Board Member Must Face*.

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