



How to Increase Sales and Double your Income: Proven Methods for Generating Consistent Sales Leads

Adele Toral

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In sales, you need to have a survival instinct, and you need to be on the prowl and ready when an opportunity presents itself. You will be surprised how subtly opportunities show up and how they can slip by and go with the competition if you are not paying attention. To make sure that you are at the right place at the right time, this book will provide you guidelines. You will learn what successful people know and how they learn from each failure, as it will help them make better decisions that lead to success later. This book also highlights, how this is done and what questions to ask when you fail. You will learn the single most important activity for your sales career that will guarantee your success.

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