



The Fundraising Habits of Supremely Successful Boards: A 59-Minute Guide to Assuring Your Organization's Future

Jerold Panas

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He's the 800-pound gorilla of philanthropy, though he tips the scales at 165. The boards he consults with raise unthinkable sums. And what is Jerold Panas's secret? It centers on helping boards adopt the right approach, or rather, the right habits. In *The Fundraising Habits of Supremely Successful Boards*, Jerry reveals how your board can raise surprisingly more money with a tweak here and there. Written specifically for board members, and filled with stories that board members can relate to, Jerry knows how to inspire. He should. He's motivated nearly 400 boards to raise literally billions of dollars. And the book takes only an hour to read. If you've got a sluggish board, or one that's tentative, or one that simply needs guidance, have them weigh in with Jerry. This gentle giant will bring out their best. Complements Panas' classic book, *Asking*.

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